

In order to ease the switch to **NanoGreens10** with your patients who use another greens or fruit and vegetable product, below are several strategies successfully employed by other health care professionals.

- 1) Explain that you are constantly staying abreast of the latest in nutritional supplementation. BioPharma Scientific's **NanoGreens¹⁰** has *proven* to you that it is the **most powerful**, most nutrient dense formula, *and* it provides **optimum absorption** with their patented **NanoSorbTM liposome**. Most patients find it to be the *best tasting* as well! Just explain it is a green apple flavor so patients know what to expect.
- 2) Share a printed copy of the **Electro Ox tests** results proving the above. <http://www.biopharmasci.com/downloads/ElectrOx.pdf> . If you do not have a color copier, we will mail you a color copy in a plastic page protector for office use.
- 3) Share that you, your family, and staff have **already switched** to NanoGreens¹⁰, and you are asking all your patients to consider the same.
- 4) Share a printed copy of the **testimonial page**. <http://www.biopharmasci.com/hp/sng/testimonials.asp> . If you do not have a color copier, we will mail you a color copy in a plastic page protector for office use.
- 5) If a **price** is an issue, have the patient use the scoop from their “old greens”, which is usually smaller. Chances are they will still be enjoying more bioavailable antioxidant power and phyto-nutrition. With this technique, one canister will last 5 to 6 weeks, as **NanoGreens¹⁰** has 360 gm. per bottle!

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